

EXHIBIT VIII
PROCUREMENT PERFORMANCE ASSESSMENT MODEL (PROAM) "Gauge Model"
STANFORD LINEAR ACCELERATOR CENTER
FY 2003 PROCUREMENT SYSTEM APPROVAL ASSESSMENT

Performance Measures/Measured Activities	Gradient 60/70/80/90/100	Activity Value	Activity Score	Criteria	Total Points for Activity	Performance Objectives	
1.0 Customer Perspective							
1.1 Customer Satisfaction Rating							
1.1.a % of satisfied customers (using PO transactional surveys)	<62/72/82/92/>92	10	10	Customer Feedback	15	Customer Satisfaction	15
1.1.b % of satisfied BIS operators (using climate survey)	<57/67/77/87/>87	5	5				
2.0 Internal Business Process Perspective							
2.1 Overall Compliance Review							
2.1.a Average % of system elements in full compliance with stakeholder requirements (annual self-assessment review)	<75/80/85/90/>90	30	24	System Evaluation	24	Management of Internal Business Processes	60
2.2 Measuring Effectiveness					30		
2.2.a Average Cycle Time (Days), Transactions > \$100K	>45/40/35/30/<30	15	15				
2.2.b Average Cycle Time (Days), Transactions < \$100K (BSC Reporting Only)	9 - 12	0	N/A	Pursuing Best Practices	23		
2.2.c Average Cycle Time (Days), Overall (BSC Reporting Only)	12 - 15	0	N/A				
2.2.d % of transactions placed through alternative/rapid purchasing	<65/70/75/80/>80	10	8		25		
2.3 Effective Supplier Performance							
2.3.a % of on-time deliveries	<55/65/75/85/>85	5	2	Measuring Supplier Performance	2		
2.4 Socio-economic Subcontracting							
2.4.a The Laboratory makes significant efforts to meet socioeconomic	As Negotiated With DOE*	0	N/A	Socioeconomic Subcontracting	0		
3.0 Financial Perspective							
3.1 Cost to Spend Ratio							
3.1.a Purchasing organization cost compared to total purchasing	>\$.034/\$.031/\$.028/\$.025/<\$.025	10	10	Process Cost	10	Managing Financial Aspects	10
4.0 Learning and Growth Perspective							
4.1 Employee Satisfaction							
4.1.a % of satisfied employees (using climate survey)	<55/65/75/85/>85	5	5	Employee Feedback	5	Learning and Growth	15
4.2 Information Availability							
4.2.a % of information items available compared to information items	<75/80/85/90/>90	10	10	Measuring Availability of Information	10		
FY 03 Goals:						>=90 Outstanding >=80 Excellent >=70 Good >=60 Marginal <60 Unsatisfactory	
Small Business: 57.5%							
Small Disadvantaged Business: 8.0%							
Woman-owned Business: 6.0%							
8(a) Awards: 3.0%							
Hubzone: 1.0%							
Veteran Owned: 0.1%							
							89
							100