

EXHIBIT VI

The Purchasing Journey

What Path Lies Ahead?

Projects on the horizon



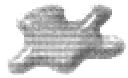
**\$245-295 Million Linac Coherent Light Source (LCS) project
(long-lead procurements construction to begin 2004-2007)**



Astro-Lab construction (2004)



SSRL Bio X Lab addition



**Buyers will become maintainers of the multiple BOA's
(in addition to the customary hands on P.O. generation)**

Resources to meet our new projects

**Resources stable
thru 2003-2004
(if budget is at
present level)**

**May hire
additional
resources for
LCS project**



**PeopleSoft 8
upgrade will help
in achieving goals**

**Reduction in
resources equal to
technology
advances**

Challenges –Focus for Improvement

Shipping & Receiving?

First step towards
automation.

Data Trac

implemented in 1/2002
is just the beginning

Inventory Control?

- Automate Inventory Count Process
- Develop Procedures

Stores?

Benchmarking with
private industry
(Lockheed Martin)
for improvement
possibilities

More Challenges – Process Improvement

P-Card

**Automate & migrate into PeopleSoft
(including P-Card holder documentation)**

Enhance record keeping for audits

Expediting

Enhance efficiency for the group

Pro-active expediting of purchase orders

**Less filing of purchase orders
(ex: p.o. under \$10,000 filed electronically)**

Lend support to P-card function

Purchasing A/P

**Bridge the communication gap between
A/P and Purchasing**

Small Business Program

Small Business Program:

All buyers must be a part of the outreach program as requested

FY 03 Goals:

Small Business – 57.5%

Small Disadvantaged Bis. - 8.0%

Woman Owned Bis. – 6.0%

8(a) awards – 3.0%

HubZone – 1.0%

Veteran Owned - 0.1%

FY 02 Goals:

Small Business – 56%

Small Disadvantaged Bis. – 10%

Woman Owned Bis – 6.0%

8(a) awards – 2.0%

HubZone – N/A

Veteran Owned – N/A

Supplier Management Program

Supplier Database Reduction

Prequalification process

Supplier Performance Review

Supplier Performance Feedback

**Follow-up and Monitoring of Supplier
Performance**

On-line Supplier Information Form

On-line Supplier Information Form

SUPPLIER INFORMATION



[Contact Info](#) |
 [General Info](#) |
 [Socio-Economic](#) |
 [Service Providers](#) |
 [Safety Info](#) |
 [Construction/Contractor Info](#) |
 [Surety Info](#) |
 [Fabrications](#) |
 [Summary and Review](#)

GENERAL INFORMATION

Description of primary products/services your company provides:

What unique capabilities does your company provide that would make you a more valuable asset to SLAC than your competition:

Do you partner with other firms? Yes No

Has your firm ever been debarred from doing business with the Federal Government? Yes No

Choose one:

Tax Identification No.: (nn-nnnnnn)

Social Security No.: (nnn-nn-nnnn)

Do you wish to have a 1099 furnished? Yes No

Dun & Bradstreet No.:

Dun & Bradstreet Rating:

Supplier Risk Score:

Dependency Rating:

Performance History References

Company Name	Contact	E-mail	Phone No.
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Electronic Data Interchange Capability: Yes No

Type of Insurance Coverage:

Insurance Dollar Value: \$

Service Bonding Level

Aggregate: \$

Per Contract: \$

List of Standard Payment Terms:

Does your company accept Credit Card Purchases? Yes No

Do you have a Quality Assurance Manual? Yes No

Do you offer GSA Pricing? Yes No

Do you offer Educational Discounts? Yes No

Do you have restocking charges? Yes No

Published Price List Type:

Is your firm ISO9000 certified? Yes No

Shadows of the Past

Images of the Future

Management is dedicated to enhancing the skills and knowledge of everyone, especially those individuals necessary to have increased skills for the challenges that lie ahead.

**Paperless files for Purchase Orders under 10K
(exception for onsite purchase orders)**

Negotiate! Negotiate! Negotiate!

Cost type contracting a real possibility in the near future

**Old time Customer Service combined with new
technology methods**

**Using modern technology to take us on our
journey . . .**

**We'll look over our
shoulders and build
upon our
achievements . . .**

**As we spring
forward into the
future**

**Brought to you by:
Jasmine L. Rogers
Executive Technical Director**