

**EXHIBIT IX
PROCUREMENT PERFORMANCE ASSESSMENT MODEL (PROAM) "Gauge Model"
STANFORD LINEAR ACCELERATOR CENTER
FY 2004 PROCUREMENT SYSTEM APPROVAL ASSESSMENT**

Performance Measures/Measured Activities	Gradient 60/70/80/90/100	Activity Value	Activity Score	Criteria	Total Points for Activity	Performance Objectives			
1.0 Customer Perspective									
1.1 Customer Satisfaction Rating									
1.1.a % of satisfied customers (using PO transactional surveys)	<62/72/82/92/>=92	10	10	Customer Feedback	10	Customer Satisfaction 10	10		
1.1.b % of satisfied BIS operators (using climate survey)	<57/67/77/87/>=87	0	0						
2.0 Internal Business Process Perspective									
2.1 Overall Compliance Review									
Average % of system elements in full compliance with stakeholder requirements (annual self-assessment review)	<75/80/85/90//>=90	30	30	System Evaluation	30	Management of Internal Business Processes 63	70		
2.2 Measuring Effectiveness									
2.2.a Average Cycle Time (Days), Transactions ≥ \$100K	30 to 35	15	15	Pursuing Best Practices	23				
2.2.b Average Cycle Time (Days), Transactions < \$100K	8 to 10	0	0						
2.2.c Average Cycle Time (Days), All Actions	10 to 13	0	0	Measuring Supplier Performance	3				
2.2.d % of transactions placed through alternative/rapid purchasing techniques	≤65/70/75/80/>=80	5	3						
2.2.e % of transactions placed through E-Commerce	≤1/2/3/4/>=5	5	5						
2.3 Effective Supplier Management									
% of on-time deliveries of key suppliers	<53/63/73/83/>=83	5	3	Socioeconomic	5				
2.4 Socio-economic Subcontracting									
The Laboratory makes significant efforts to meet socioeconomic goals. Use of Effective Competition	As Negotiated With DOE	5	5	Subcontracting Competition	2				
2.5									
% of total dollars obligated on actions over \$100K using competition	≤15/15/20/25/>=30	5	2						
3.0 Financial Perspective									
3.1 Cost to Spend Ratio									
Purchasing organization cost compared to total purchasing obligations	>\$.034/\$.031/\$.028/\$.025/<=\$.025	10	8	Process Cost	8	Managing Financial Aspects 8	10		
4.0 Learning and Growth Perspective									
4.1 Employee Satisfaction									
% of satisfied employees (using climate survey)	<55/65/75/85/>=85	5	5	Employee Feedback	5	Learning and Growth 10	10		
4.2 Employee Alignment									
Alignment of individual goals with organizational goals	≤70/75/80/85/>=90	5	5	Measuring Availability of Information	5				
							≥=90 Outstanding ≥=80 Excellent ≥=70 Good ≥=60 Marginal <60 Unsatisfactory		

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