EXHIBIT VI
The Purchasing Journey
What Path Lies Ahead?
### Projects on the horizon

<table>
<thead>
<tr>
<th>Project</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>$245-295 Million Linac Coherent Light Source (LCS) project</td>
<td>(long-lead procurements construction to begin 2004-2007)</td>
</tr>
<tr>
<td>SSRL Bio X Lab addition</td>
<td></td>
</tr>
<tr>
<td>Buyers will become maintainers of the multiple BOA’s</td>
<td>(in addition to the customary hands on P.O. generation)</td>
</tr>
</tbody>
</table>
Resources to meet our new projects

- Resources stable thru 2003-2004 (if budget is at present level)
  - May hire additional resources for LCS project

- PeopleSoft 8 upgrade will help in achieving goals
  - Reduction in resources equal to technology advances
Challenges – Focus for Improvement

Shipping & Receiving?
First step towards automation.
Data Trac implemented in 1/2002 is just the beginning

Inventory Control?
• Automate Inventory Count Process
• Develop Procedures

Stores?
Benchmarking with private industry (Lockheed Martin) for improvement possibilities
More Challenges – Process Improvement

**P-Card**
- Automate & migrate into PeopleSoft
  (including P-Card holder documentation)
- Enhance record keeping for audits

**Expediting**
- Enhance efficiency for the group
- Pro-active expediting of purchase orders
- Less filing of purchase orders
  (ex: p.o. under $10,000 filed electronically)
- Lend support to P-card function

**Purchasing**
**A/ P**
- Bridge the communication gap between
  A/ P and Purchasing
Small Business Program

Small Business Program:
All buyers must be a part of the outreach program as requested

<table>
<thead>
<tr>
<th>FY 03 Goals</th>
<th>FY 02 Goals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business - 57.5%</td>
<td>Small Business - 56%</td>
</tr>
<tr>
<td>Small Disadvantaged Bis. - 8.0%</td>
<td>Small Disadvantaged Bis. - 10%</td>
</tr>
<tr>
<td>Woman Owned Bis. - 6.0%</td>
<td>Woman Owned Bis. - 6.0%</td>
</tr>
<tr>
<td>8(a) awards - 3.0%</td>
<td>8(a) awards - 2.0%</td>
</tr>
<tr>
<td>HubZone - 1.0%</td>
<td>HubZone - N/A</td>
</tr>
<tr>
<td>Veteran Owned - 0.1%</td>
<td>Veteran Owned - N/A</td>
</tr>
</tbody>
</table>
Supplier Management Program

Supplier Database Reduction
Prequalification process
Supplier Performance Review
Supplier Performance Feedback
Follow-up and Monitoring of Supplier Performance
On-line Supplier Information Form
**On-line Supplier Information Form**

### Supplier Information - General Info

**SUPPLIER INFORMATION**

<table>
<thead>
<tr>
<th>Contact Info</th>
<th>General Info</th>
<th>Socio-Economic</th>
<th>Service Providers</th>
<th>Safety Info</th>
<th>Construction/Contractor Info</th>
<th>Summary and Review</th>
</tr>
</thead>
</table>

**GENERAL INFORMATION**

**Description of primary products/services your company provides:**


**What unique capabilities does your company provide that would make you a more valuable asset to SLAC than your competition:**


**Do you partner with other firms?**

- ☐ Yes
- ☐ No

**Has your firm ever been debarred from doing business with the Federal Government?**

- ☐ Yes
- ☐ No

**Choose one:**

- ☐ Tax Identification No:
  - (no-rem-me)
- ☐ Social Security No:
  - (mm-nn-rem)

**Do you wish to have a 1099 furnished?**

- ☐ Yes
- ☐ No

**Dun & Bradstreet No:**

**Dun & Bradstreet Rating:**

**Supplier Risk Score:**

**Dependency Rating:**

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**Performance History References**

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Contact</th>
<th>E-mail</th>
<th>Phone No.</th>
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**Electronic Data Interchange Capability:**

- ☐ Yes
- ☐ No

**Type of Insurance Coverage:**


**Insurance Dollar Value:**


**Service Bonding Level**


**Aggregate:**


**Per Contract:**


**List of Standard Payment Terms:**

- [ ] Please Choose

**Does your company accept Credit Card Purchases?**

- ☐ Yes
- ☐ No

**Do you have a Quality Assurance Manual?**

- ☐ Yes
- ☐ No

**Do you offer GST Pricing?**

- ☐ Yes
- ☐ No

**Do you offer Educational Discounts?**

- ☐ Yes
- ☐ No

**Do you have restocking charges?**

- ☐ Yes
- ☐ No

**Published Price List Type:**

- [ ] Please Choose

**Is your firm ISO9000 certified?**

- ☐ Yes
- ☐ No

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5/15/02
Shadows of the Past

Images of the Future
Management is dedicated to enhancing the skills and knowledge of everyone, especially those individuals necessary to have increased skills for the challenges that lie ahead.

Paperless files for Purchase Orders under 10K (exception for onsite purchase orders)

Negotiate! Negotiate! Negotiate!

Cost type contracting a real possibility in the near future

Old time Customer Service combined with new technology methods
Using modern technology to take us on our journey . . .
We’ll look over our shoulders and build upon our achievements . . .
As we spring forward into the future

Brought to you by:
Jasmine L. Rogers
Executive Technical Director